

# BUILT LIKE A TANK:

## How Stewart Glapat Helped a Leading Delivery Provider Streamline Operations and Elevate Service



Image of an unloading Adjustoveyor in use

*Facing growing delivery demands, a leading last-mile logistics provider turned to Stewart Glapat for durable, customizable telescopic conveyor solutions. After switching from competitive offerings, the company found unmatched reliability, around-the-clock support, and a true partnership that keeps its operations running smoothly.*

This company delivers affordable, high-speed ground logistics across the continental U.S., serving e-commerce and product-supply businesses. With a focus on operational efficiency and cost-effective delivery, it needed equipment that could keep pace with growing demand and withstand the wear and tear of daily use. With evolving market pressures shifting nearly all industrial landscapes, here at Stewart Glapat, we understand the need for equipment that is worth your investment.

Before partnering with Stewart Glapat, the company relied on a variety of telescopic conveyors from other manufacturers. While often less expensive, these systems consistently broke down during high-impact unloading and did not hold up over time. When searching for a new solution, the company prioritized:

- *Reliability during extreme conditions*
- *Fully customizable equipment*
- *Responsive customer service and technical support*

The representative we spoke with had previously worked for one of the largest global shipping and logistics companies in the world and was familiar with the limitations of competing telescopic conveyors. Upon joining his current company, he was introduced to Stewart Glapat and the Adjustoveyor and immediately noticed a difference.

**“When it comes to how they're built and designed, the competition doesn't even come close.”**

Stewart Glapat provided this company with Model 2787T Adjustoveyor units designed to handle high-volume unloading operations. Since installation, the client reports:

- *Dramatic decrease in breakdowns*
- *Faster troubleshooting and issue resolution*
- *Strengthened operational efficiency*

The difference between the Stewart Glapat Adjustoveyor and competitive offerings is clear: our units are built for the long haul. We use premium-quality materials to make your investment last, even after years of high impact, heavy loads, and rough wear and tear.

**“I know [the Adjustoveyor by] Stewart Glapat is built like a tank... It’s going to take a beating, and it’s going to operate flawlessly.”**

When one location faced an electrical issue, Stewart Glapat’s responsiveness made all the difference:

**“I texted David: ‘David, I need support. Is there anybody in your engineering support team who can get us on the phone?’... I immediately got a text back. My electrician got on the phone with your tech support, and *the issue was addressed within an hour and a half.*”**



Image of an Adjustoveyor unit showing the white direct support sticker

The representative we spoke with attested to the experience working with our team, **“It’s very easy to talk to [their employees] ... they’re there for me,”** and that we are. For every request or call, we will be there to assist and make it as quick and easy as possible.

What stood out most was Stewart Glapat’s approach to quality assurance and customer service.

**“David [the COO], his dad [the CEO], and the Engineering Team inspect each unit before releasing it to the customer, and they put their cell phone numbers on the unit. To me, that is a huge value in what I’m buying. I know it will work perfectly.”**

We understand choosing a partner can be challenging. At Stewart Glapat, we want to make your experience as easy as possible, knowing you have us by your side whenever needed. After being in business for almost 80 years, we hold our reputation and legacy to high standards — and that does not go unnoticed by our customers. Each Adjustoveyor unit is personally inspected by a member of the Stewart family before it leaves our factory. Our family understands the importance of providing high-quality and top-notch customer service throughout the entire lifespan of our Adjustoveyors. Because to us, these machines aren’t just a product, they’re our family history.

– Stewart Glapat Corp.